

Managing  
**SAP Projects 2006**

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# Common Mistakes to Avoid When Implementing or Upgrading SAP NetWeaver® BI (Part Two)

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# In This Session ...

- This is a two-part session, and this is part *two*
  - ♦ We will cover mistakes commonly made in SAP BW implementations and upgrades
    - ▶ Why the mistake occurs ...
    - ▶ How to spot the problem ...
    - ▶ Impact ...
    - ▶ How to prevent (or minimize the impact) of common issues ...
  - ♦ You will:
    - ▶ Get help keeping your new or upgrade project on track ...
    - ▶ Learn from others' troubles
  - ♦ Plus, you will take home:
    - ▶ Checklist to apply to your BW project



# What We Covered in Part One (Last Session) ...

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- Overview
- Scope
- Governance
- Communication
- Data modeling
- BW strategy/upgrade
- Wrap-up

# What We'll Cover in Part Two (This Session) ...

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- Data quality
- Performance
- Technical concerns
- Resources
- Wrap-up

# What We'll Cover ...

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- Data quality
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# Effects of Bad Data

- Most of the query “problems” in BW are the result of bad source data
- Users see these problems as BW issues
  - ♦ This means that the perception of BW can be adversely affected
- Many times BW lends visibility to poor master data standards in its sources
- Establish active governance on the source systems
  - ♦ Audit the master data to determine the correctness/ completeness of data
  - ♦ Utilize mandatory fields
- After go-live: Plan to spend a lot of time in the source system chasing down issues


# Let's Just Fix That Junk Data in BW

- BW does allow for the transformation of data; however:
  - ♦ RESIST, RESIST, RESIST all requests to FIX data in BW
- Practice saying:

“BW is a reflection of data in its source — fix it there and we would be glad to pull the changed data”
- Why?
  - ♦ Violation of audit/data standards
  - ♦ Reloading may just bring back the bad data
  - ♦ You are tied to these “fixes” forever
  - ♦ You place the burden in the wrong place
  - ♦ You provide no incentive to keep the data clean in the first place



# Testing, Testing, and More Testing

- Testing is very important ... for obvious reasons
  - ♦ Once you lose users' confidence in the system, it is very difficult to get it back
- Reloading of data in BW can be very difficult and time-consuming
  - ♦ Reloads are often necessary when data is incorrect or missed
  -  **GOTCHA!** ♦ Reloads usually require downtime on the transactional system
    - ♦ This downtime can be many hours or even days!
      - ▶ That means **NO TRANSACTIONS** for that time
      - ▶ In some environments, this downtime is not possible

- Get business to commit to “one version of the truth”
  - Single source for data
- Make sure the process teams commit to auditing and fixing master data
- Keep on top of configuration changes
- Be especially wary of interfaces/custom programs that push data into source outside of its norm
- Test every scenario you can dream up
- Be prepared for several reloads of BW in the first few weeks/months
  - Schedule system downtime right after go-live (you will need it)
  - Plan on weekend/late night loads after go-live, and prepare your team in advance

# What We'll Cover ...

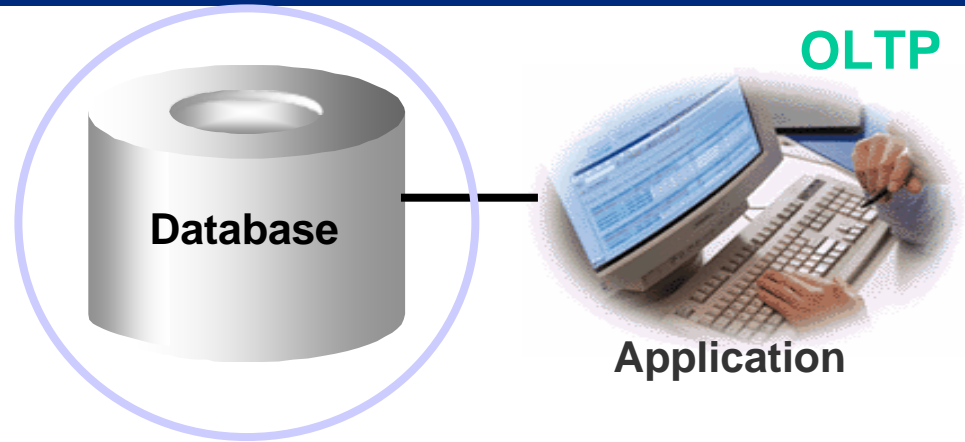
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- Data quality
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# Performance Tuning in SAP BW

## OLTP systems

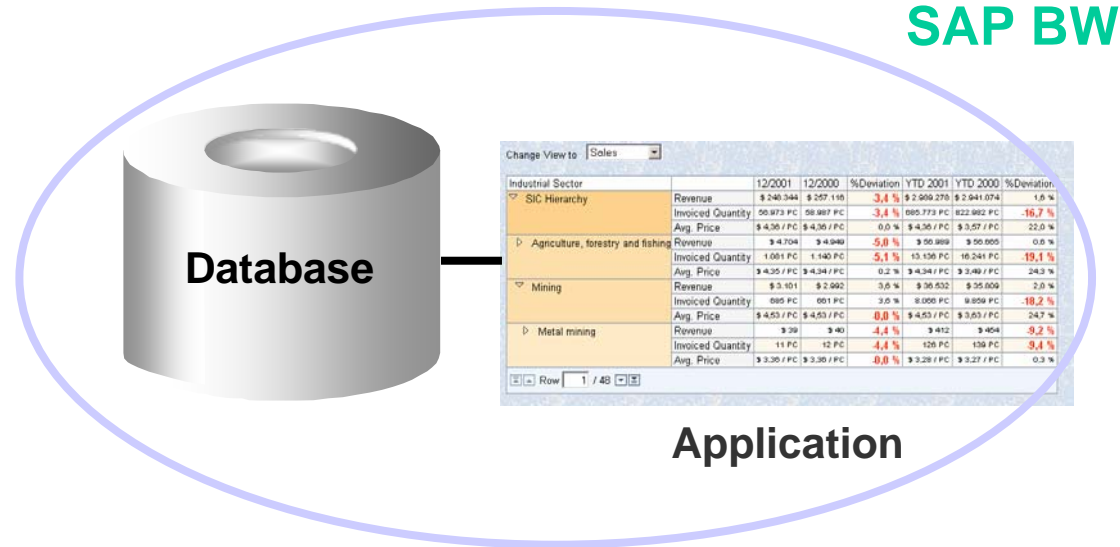
- Application development and performance tuning separate
- Performance tuning by Basis experts



Performance tuning

## SAP BW

*Performance must be designed into the SAP BW solution!*



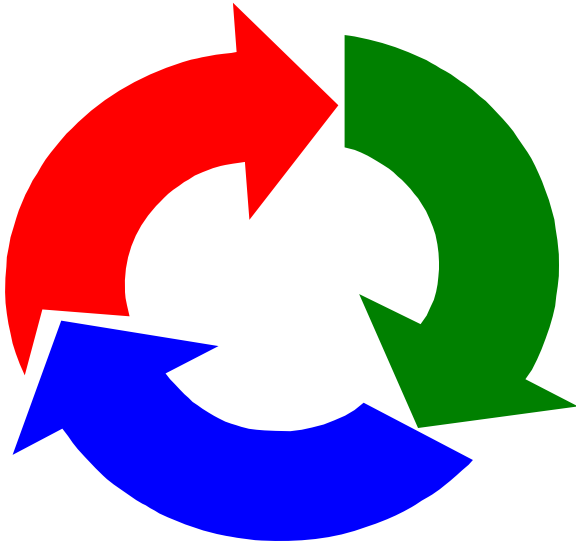
Performance tuning

| Change View to: Sales               |                   | 12/2001      | 12/2000      | %Deviation | YTD 2001     | YTD 2000     | %Deviation |
|-------------------------------------|-------------------|--------------|--------------|------------|--------------|--------------|------------|
| Industrial Sector                   | Revenue           | \$ 240,344   | \$ 257,158   | -3,4 %     | \$ 2,909,270 | \$ 2,941,074 | -1,6 %     |
| SiC Hierarchy                       | Invoiced Quantity | 50,973 / FC  | 58,987 / FC  | -3,4 %     | 885,773 / FC | 822,982 / FC | -16,7 %    |
|                                     | Avg. Price        | \$ 4,36 / FC | \$ 4,36 / FC | 0,0 %      | \$ 4,36 / FC | \$ 3,57 / FC | 22,0 %     |
| ▾ Agriculture, forestry and fishing | Revenue           | \$ 4,704     | \$ 4,949     | -5,0 %     | \$ 56,989    | \$ 56,005    | 0,6 %      |
|                                     | Invoiced Quantity | 1,081 / FC   | 1,140 / FC   | -5,1 %     | 13,136 / FC  | 16,241 / FC  | -19,1 %    |
|                                     | Avg. Price        | \$ 4,35 / FC | \$ 4,34 / FC | 0,2 %      | \$ 4,34 / FC | \$ 3,49 / FC | 24,3 %     |
| ▾ Mining                            | Revenue           | \$ 3,101     | \$ 2,992     | 3,6 %      | \$ 36,032    | \$ 35,809    | 2,0 %      |
|                                     | Invoiced Quantity | 685 / FC     | 661 / FC     | 3,6 %      | 8,000 / FC   | 8,859 / FC   | -18,2 %    |
|                                     | Avg. Price        | \$ 4,53 / FC | \$ 4,53 / FC | 0,0 %      | \$ 4,53 / FC | \$ 3,93 / FC | 24,7 %     |
| ▾ Metal mining                      | Revenue           | \$ 29        | \$ 40        | -4,1 %     | \$ 412       | \$ 464       | -3,2 %     |
|                                     | Invoiced Quantity | 11 / FC      | 12 / FC      | -4,1 %     | 126 / FC     | 136 / FC     | -9,4 %     |
|                                     | Avg. Price        | \$ 3,30 / FC | \$ 3,30 / FC | -0,0 %     | \$ 3,28 / FC | \$ 3,27 / FC | 0,3 %      |

Application

# Performance Tuning

- Performance tuning is an ongoing task
  - ♦ As the environment matures, several other things occur:
    - ▶ Increased data volume, so query performance can suffer
    - ▶ Batch loading time increases with increased volume
    - ▶ Users are getting more sophisticated in their analysis
    - ▶ The business is changing, new metrics are being analyzed



# Measuring Performance

- Objective measurements of performance are necessary
  - ♦ Load performance
  - ♦ Query performance
- Implement the **statistics cubes** in BW
  - ♦ Schedule these InfoCubes to be loaded in batch nightly
  - ♦ Use the standard content queries to monitor queries
  - ♦ Address for performance those queries that have:
    - ▶ High usage statistics
    - ▶ High mean query time
  - ♦ This keeps your performance-tuning efforts yielding the most “bang for the buck”

# Performance Sub-Team

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- Many performance issues become a “hot potato”
  - Each group passes the issue to another
- Establish a sub-team to concentrate on performance
- This is not a full-time job — staff with members of Basis, BW development, database, and business
- This makes sure that performance issues are tracked and tackled together
- Use BW statistics to measure performance and to track progress

# The Top BW Performance Tips ...



- Stay current on support packages
- Police the data model
- Implement partitioning
- Use time-dependent master data carefully
- Implement compression
- Implement OLAP cache
- Implement aggregates
- Monitor BW statistics



# What We'll Cover ...

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- Data quality
- Performance
- Technical concerns
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# Technical Concerns

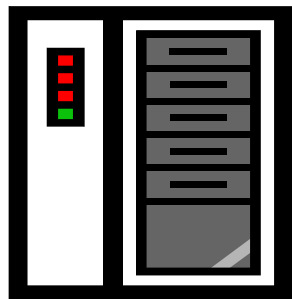
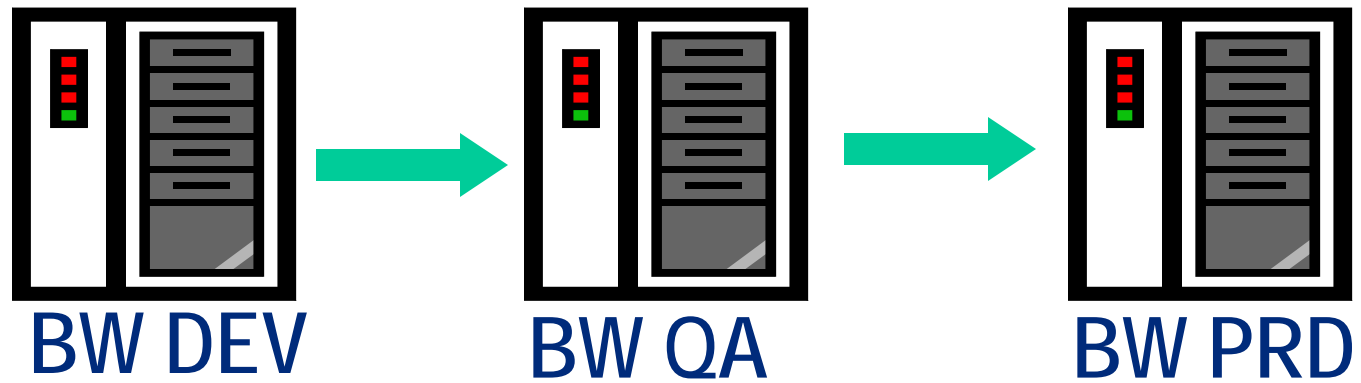
- The BW team works with the Basis/technology team much more than with the R/3 team
  - ♦ Data volume
  - ♦ Sizing
  - ♦ Indexes
  - ♦ Partitioning
  - ♦ Performance



*Tip*

Establish a clear line of communication between the Basis team, DBA, and the BW development team

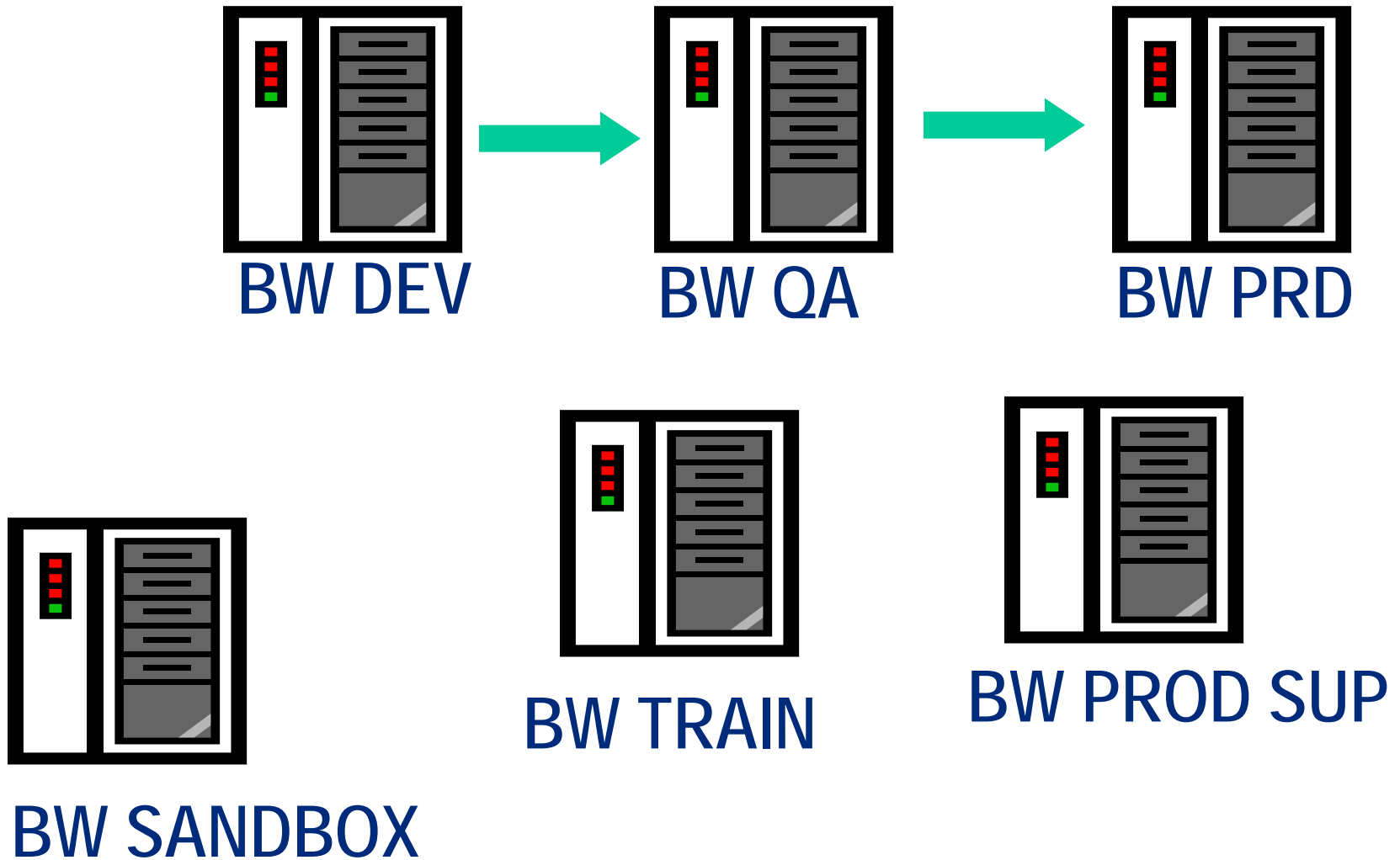
# Typical BW Landscape



**BW SANDBOX**

The BW landscape usually mirrors the R/3 or ECC landscape

# Extended BW Landscape



# BW Transports

- To get a BW configuration from one system to another, a transport is used — just as in R/3 or ECC environments
- BW transports are typically much more volatile than R/3 or ECC transports
- BW has many more dependencies and thus more opportunity for failure
- Common transport issues
  - ♦ Missing dependent objects in BW
  - ♦ Missing dependent data sources in source system
  - ♦ Transports out of order
  - ♦ Mystery ... ?

# BW Transport Tips

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- **Track transports diligently**
  - ♦ This can be done via Solution Manager
  - ♦ Keep track of order and status of each transport
- **Take extremely good notes**
  - ♦ To fix a BW transport, another is usually created, then the original sent again — document this clearly
- **Break up the transports**
  - ♦ Do not group too much into one transport
  - ♦ The best projects I have witnessed separate transports by object type; for example, InfoObjects in one transport, ODS in another, etc.

# Have a Sound BW Landscape Strategy

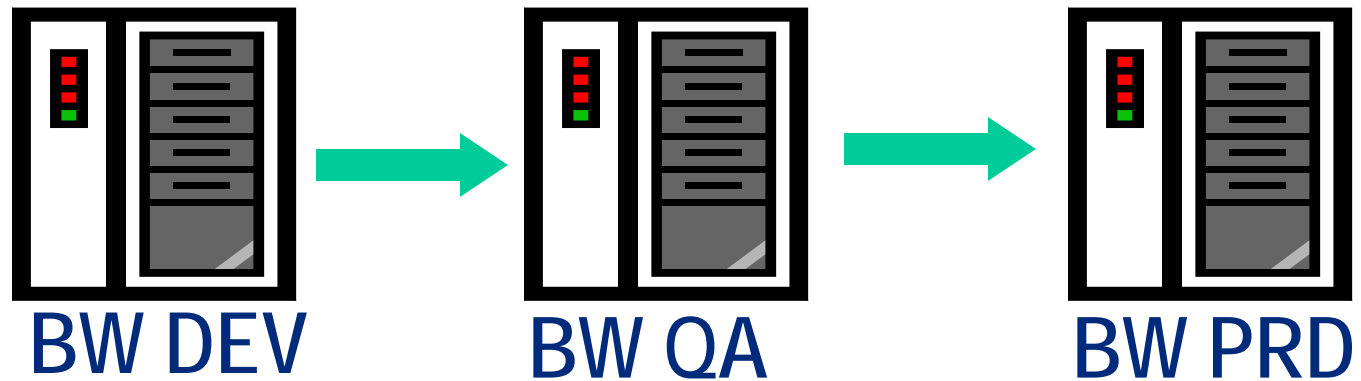
- A BW landscape is the series of systems and their lifecycle throughout the project
- Example: One development system, multiple development systems, etc.
- The landscape strategy affects other strategies:
  - ♦ Upgrade
  - ♦ Project Release
  - ♦ Cutover
  - ♦ Notes/Support Packages
  - ♦ Change Control
  - ♦ Master Data
- Clearly think about the current and future requirements when developing the landscape strategy
- A common development environment does not mean a global system

# Landscape Tips

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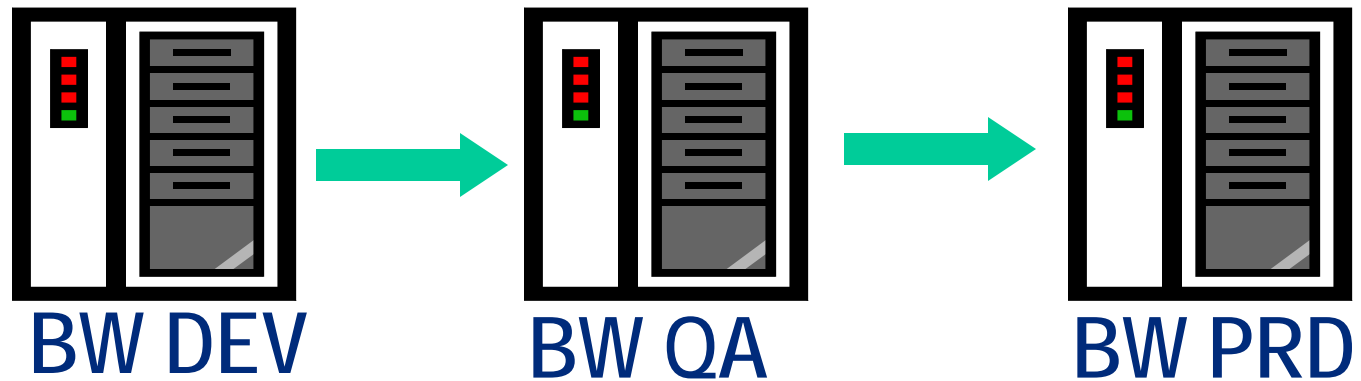
- Insist on a BW sandbox for prototyping
- Do not allow anyone to pollute your QA/PRD environment
- You may have to open up the system for small transport issues
  - Develop a procedure to allow these “emergency” situations
- Never, never, NEVER open up the QA/PRD systems for any other reason
  - Don’t just “talk the talk”... ENFORCE IT
- Insist on clear documentation and tracking for all transports

# Multiple Rollout Strategy Landscape



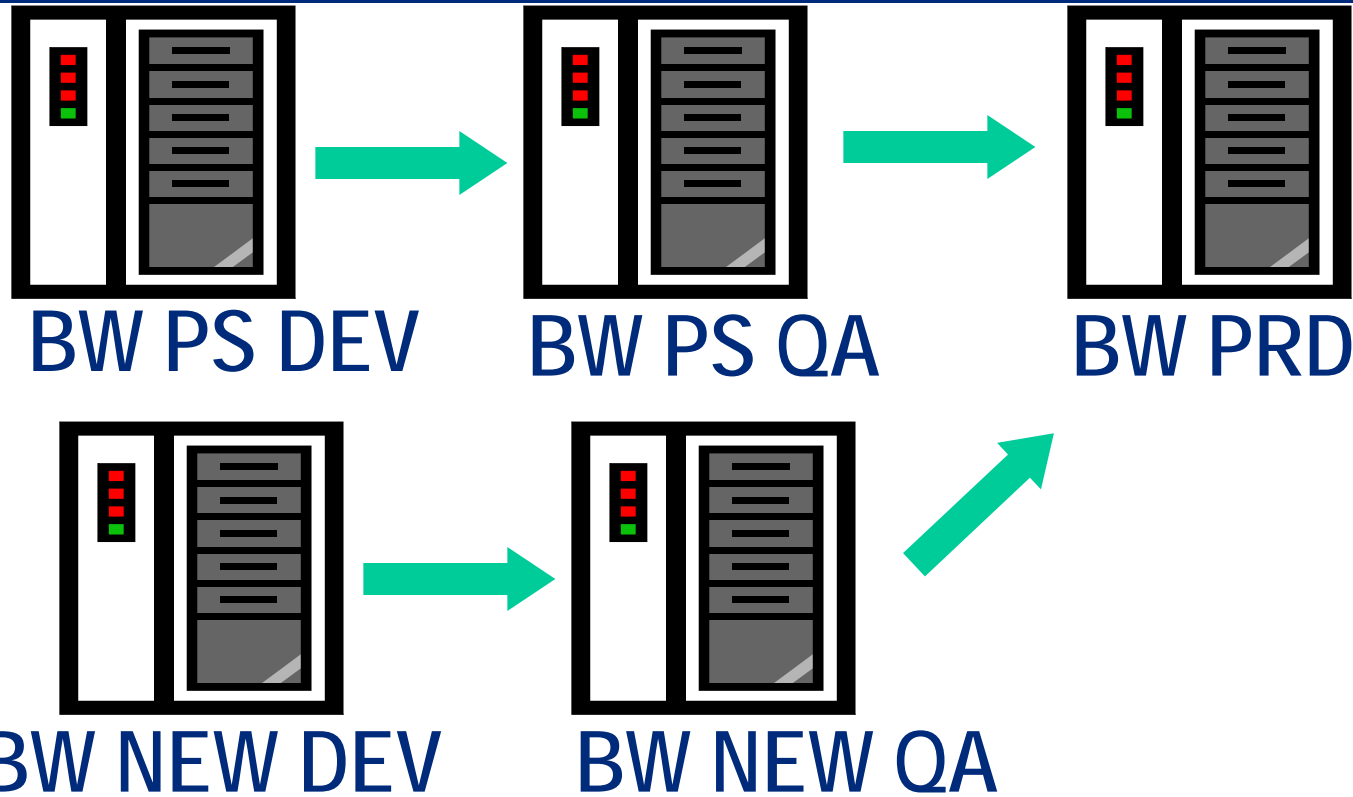
- After go-live, the existing environment becomes the “production support” environment
- So where do I do new development?

# New Development ...



- In smaller scope rollouts, the new development can occur in the production support landscape
- Any changes may need to be backed out if a production support issue occurs

# Wave Development ...



- New development occurs in the new DEV system
- Any production support fix is manually integrated into the BW NEW Dev

# Develop Queries in Production?

- Many customers develop queries directly in production
  - ♦ This is a big debate among customers
  - ♦ PROS:
    - ▶ Quick deployment
    - ▶ Real production data can be used to test queries
  - ♦ CONS:
    - ▶ Hard to enforce governance
    - ▶ Performance issues may arise
    - ▶ Lack of understanding of the data leads to incorrect assumptions
- In my experience the best way to achieve optimal performance and standardize queries is to not allow query development in production
  - ♦ Develop all queries in the development environment and transport through the landscape (DEV → QA → PROD)



- Stay current on BW support packages
  - ♦ Have a clear support package strategy
- Be wary of implementing new technology without robust testing
  - ♦ Third-party scheduler — lost a lot of time on integration
- Think about the solution from end to end
  - ♦ Consider network latency
  - ♦ Ensure desktops rolled out with SAPGUI
  - ♦ Check front-end patches on user machines
  - ♦ Verify authorizations
  - ♦ Validate proper role assignment of users

# ABAP in BW

- Expect to use ABAP coding in your BW implementation
  - ♦ Transformation of data
  - ♦ Custom selection of data
  - ♦ Extract supplementation (add missing fields in the extractor)
  - ♦ Default values for query variables
  - ♦ Determine values in the query at runtime
- Although you should expect to use ABAP for some transformation and even user exits, this should be the last resort
  - ♦ Look to other solutions first ...
  - ♦ Excessive ABAP becomes a burden during upgrade/patches
  - ♦ Clearly document all code

## ABAP in BW (cont.)



*Tip*

- Most ABAP is coded by BW team — make sure you have adequate ABAP resources
- Most BW consultants only have a cursory knowledge of ABAP
- Since BW code is usually iterative, one small performance issue can be magnified
- Plan to audit all ABAP code
  - ♦ ABAP standards
  - ♦ Performance

# What We'll Cover ...

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# Getting the Right Help ...

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- **BW is difficult to implement without adequate consulting resources**
  - ♦ Learning curve on product is quite steep
  - ♦ Decisions made early in a BW project build the infrastructure and are difficult to reverse
    - ▶ **A poor data model hurts everyone**
  - ♦ An experienced data architect is crucial on a BW project

## Getting the Right Help ... (cont.)

- A good BW consultant can do in a few hours what may take several less-experienced consultants 10× that
  - ♦ A good consultant quickly gets by the inevitable gotchas
    - ▶ Failed data loads
    - ▶ Transformation of data issues
    - ▶ Data harmonization issues
    - ▶ ABAP coding issues
    - ▶ R/3 integration issues
    - ▶ Notes issues

# BW Project Management

- Qualified, experienced BW project management is key
- BW product education is a **must**, not a “nice to have”
  - This is for the project manager and the project team
- You cannot be an effective project manager without a clear knowledge of BW

A magnifying glass icon with a wooden handle and a silver rim, positioned to the left of the word 'Tip'.

Tip

- This is best gained by getting your hands “dirty” doing some configuration in BW
- It gives you product knowledge and an understanding of issues

# A Good SAP BW Consultant ...

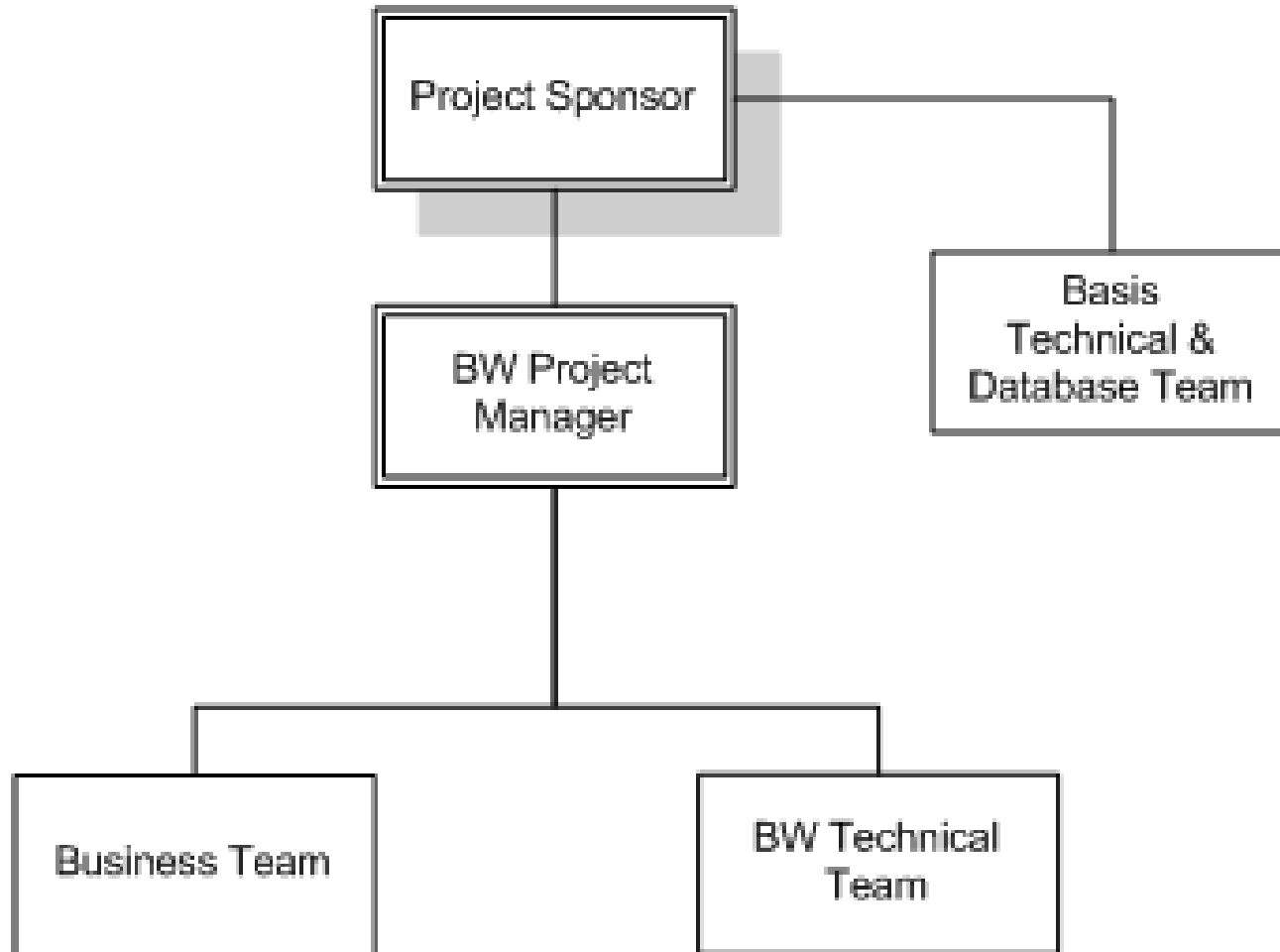
- Has hands-on experience with the BW product
- Has an opinion about how SAP BW should be implemented
  - ♦ Rather than being opinionated without merit, his/her opinion comes from experience
- Has experience with best practices
- Has a passion for self-improvement
- Is equally comfortable being a team member or a team leader
- Has listening skills
- Has communication skills
- Has some R/3 application skills (enough to troubleshoot)
- Has some ABAP skills

# Choosing Consulting Resources

- Insist on interviewing all consultants
- Don't overlook the social/communication skills
- Ask a lot of open-ended interview questions
- Without experience, a consultant is almost useless
- Do not be afraid to send a poor consultant packing



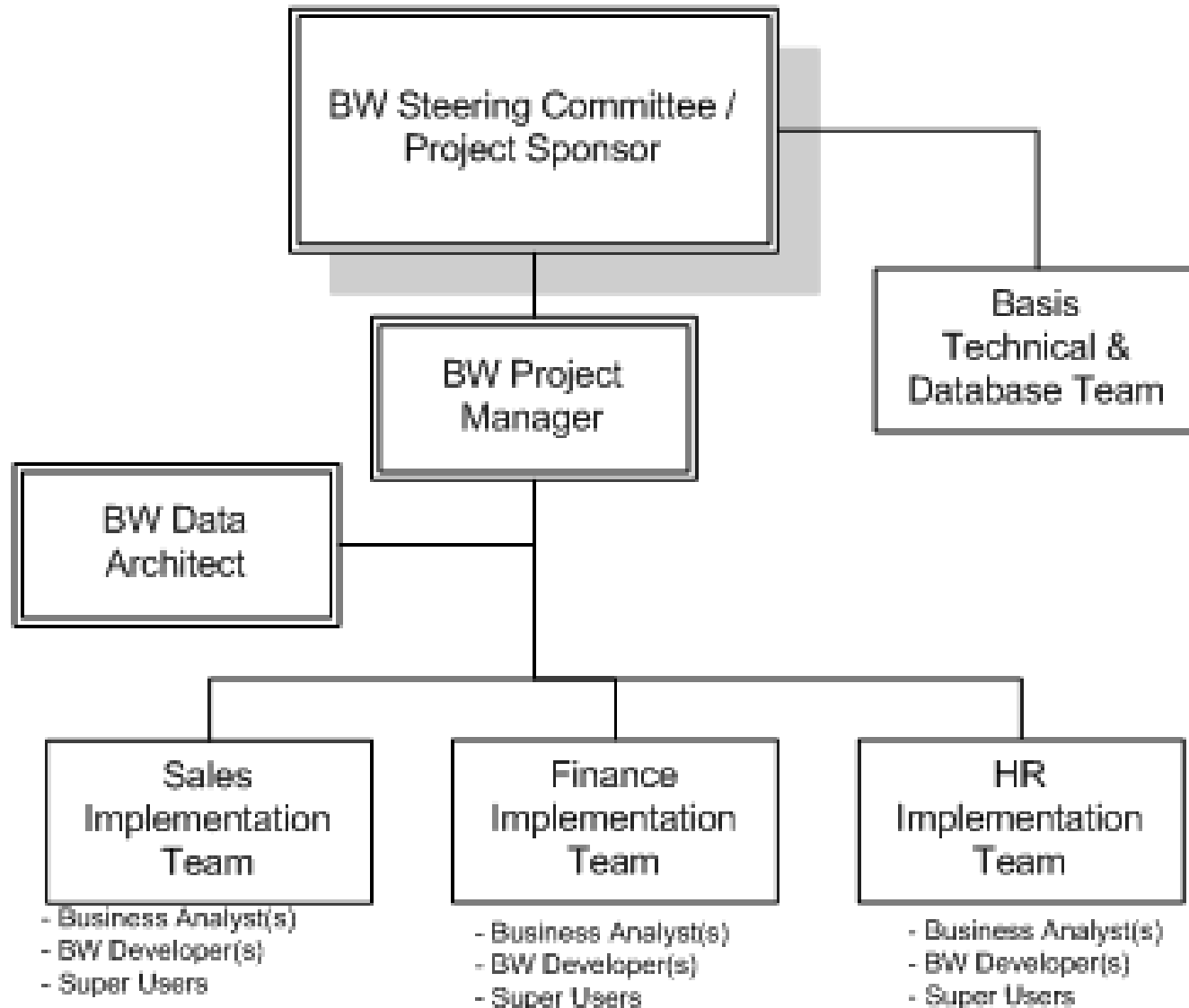
# Typical BW Project Team — Small Team



- Business Analyst(s)
- Super Users / Presentation Developers

- BW Architect
- BW Developer(s)

# Typical BW Project Team — Multiple Subject Areas



# Common Resource Issues on Projects

- Inadequate internal resources

- ♦ BW should not be implemented using a majority of external (consultant) resources
  - ▶ Optimal mix — 20-30% external resources
  - ▶ This does increase the time to implement, since internal resources get “up to speed” on the product
  - ▶ Be careful — this is a highly desirable skill set in the market
    - *Even the Red Sox’s Johnny Damon left for the money*
- ♦ Do not allow a rift to occur between SAP resources, external parties, and your consulting partner resources
  - ▶ Make it clear that this will not be tolerated
    - *Causes knowledge sharing to stop*
    - *People may start acting defensively in order to deflect possible future blame*

# Do Not Rely Too Much on Your Consulting Partner ...

- The large consulting partners can provide a great deal of good
  - ♦ But they must be managed properly
- Some large consulting firms have been known to put their own good ahead of the client
  - ♦ Review results ignored
  - ♦ Filtering messages
  - ♦ Ignoring under-performing resources
  - ♦ Overstaffed projects
- The difference between the customers that have wrung the value out of the large consulting firms comes down to **involvement and audit**
- **Trust but verify ...**

# Audit?

- Bring in third-party experienced resources from time to time to do a “health check”
  - ♦ Do not limit this to audit from a technology standpoint ...
    - ▶ Many clients only address this via EarlyWatch
    - ▶ EarlyWatch does not provide the full picture
- Look at the BW system from an applications point of view
  - ♦ Outsider viewpoint
  - ♦ This can also be accomplished via SAP with their solution review program



# Outsourcing BW Development

- Why not outsource the development and configuration overseas to a third-party solution center?
- Limited success in BW — why?
  - Outsourcing works well with clearly defined functionality with limited reach
  - Works great for R/3 ABAP work; much of it is standalone and specifications can be clearly communicated
    - ▶ BW is usually quite dynamic
  - Much of BW involves a lot of “back and forth” with the business users and the transactional system configuration and extraction teams
    - ▶ BW environment is usually quite complex (R/3, outside data sources)
    - ▶ Data questions/concerns — data integrity/data harmonization issues
    - ▶ Query presentation — a lot of back and forth
  - BW has a steep learning curve, difficult outsource resources that can quickly understand business requirements, and data modeling strategies



**Bottom line: In my experience, the BW development environment does not lend itself well to outsourcing**

# Outsourcing BW Production Support

- Can I outsource BW once I go live? The outsource resources would handle data load failures, issue tracking, and resolution post go-live
- Mixed success — why?
  - ♦ Depends on:
    - ▶ Role of production support
    - ▶ Complexity of environment
    - ▶ Stability
    - ▶ Data quality
    - ▶ Knowledge transfer
    - ▶ BW skill set
    - ▶ Continuity of resources
- Just keep in mind:

"If you know neither the enemy nor yourself, you will succumb in every battle."

-Sun Tzu-

# Why Mixed Success of Outsourced BW Production Support?



Heads Up!

- The large consulting companies each have “solution centers” to handle this type of work, but they vary widely in the quality of their resources
  - It is getting harder to keep good people, demand in BW is exploding, and production support is used as a stepping stone for many
- “78 percent of executives who have outsourced an IT function have had to terminate that agreement early”

*DiamondCluster International*

  - Why?
    - ▶ Poor service
    - ▶ Change in strategic direction
    - ▶ Costs

# Outsourcing BW Production Support

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- Bottom line: You may be able to have some success outsourcing production support, freeing your team up for new development requirements
  - ♦ You will have to continually manage the production support environment
  - ♦ Expect a great deal of turnover

- Develop “super users” from the business community
- Pair consultants with employees — make the employee ultimately responsible
- Consultants’ number one job should be knowledge transfer
- Consultants should also be responsible for skill transfer
  - ♦ Schedule sessions to go over functionality tips in BW



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# Resources

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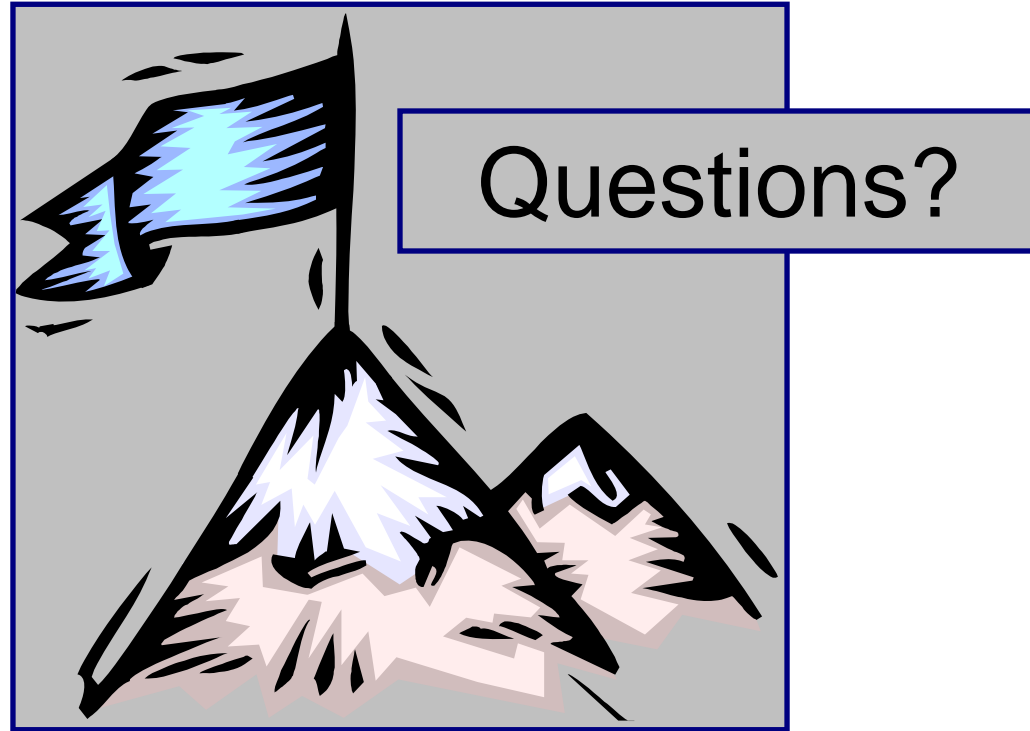
- Gary Nolan, " Better Star Schema Design Means Better Performance" (*BW Expert*, Volume 2, Issue 8).
- Gary Nolan, "Data Modeling with Time-Dependent Master Data" (*BW Expert*, Volume 2, Issue 4).

## 7 Key Points to Take Home

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- Data quality is one of the biggest issues in a BW project
- Make performance a priority — data model for performance
- Create a clear line of communication to the Basis and database teams
- Developing a clear landscape strategy can aid project planning and help ensure efficient implementation
- Audit all ABAP in BW
- Do your best to keep and retain the most experienced BW consultants possible
- Be wary of outsourcing BW — keep this to limited areas of BW

# Your Turn!



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